

Speak Up & Stand Out:

Communicate Your
Confidence and Elevate
Your Presence

with Carol Schulte

DPI - PDW 2019

Digital Crossroads: The End of IT?

Wednesday, May 22, 2019



**LIVING
BIG**



It's not about **COMPETENCE.**
It's all about **CONFIDENCE.**

It's about being **BRAVE**...

/BRÄV/:

The willingness to get into action
long before you feel ready.

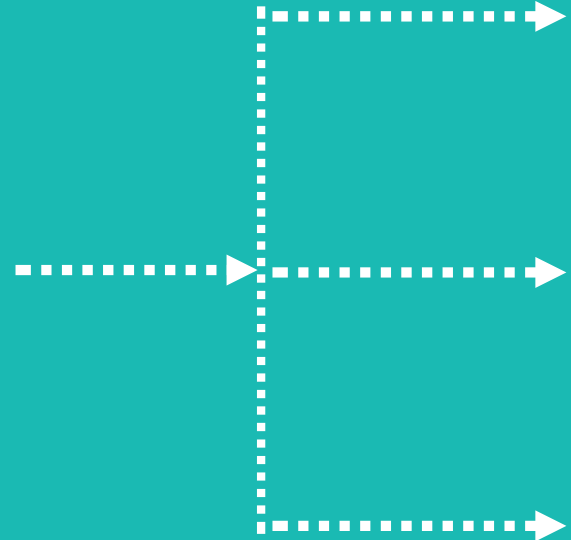
If I were **braver**, *I would...*

It's time to get your */brāv/* on...

BRAVERY

KILLERS

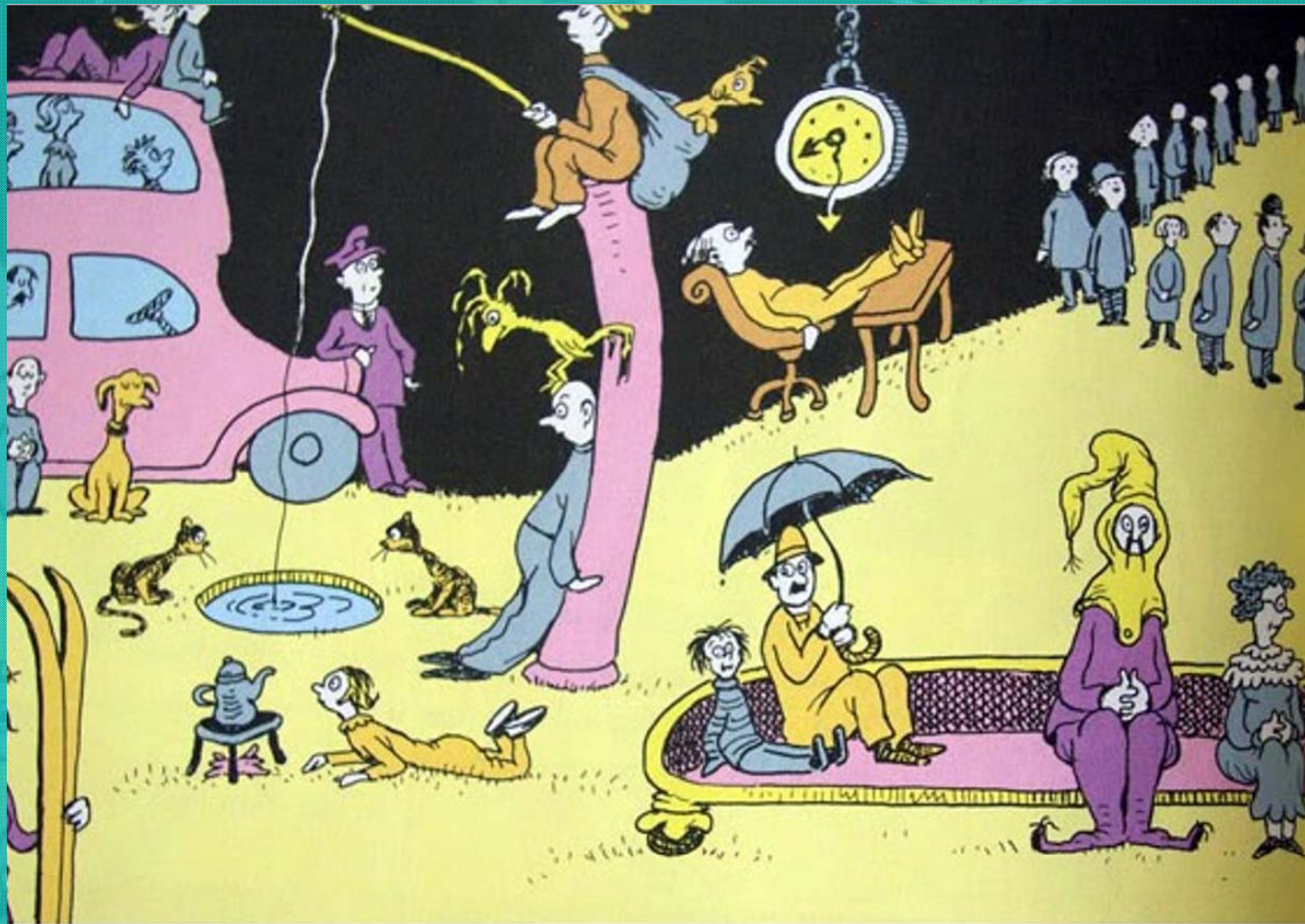




PERFECTIONISM

PEOPLE-PLEASING

**PROCRASTINATION/
P-A-U-S-I-N-G**



BRAVE ENOUGH TO SHOW UP



Perception is **REALITY**
(even though it isn't)

People don't care how much you **KNOW**,
until they know how much you **CARE**.

BE THE FIRST



BE INTENTIONAL



DELTA	2106	D01	11:05am	On Time
DELTA	4547	B12	11:15am	Boarding
DELTA	780	C03	1:30pm	On Time
DELTA	4649	E83	11:05am	Boarding
DELTA	5296	E83	3:00pm	On Time
DELTA	6729	D09	2:00pm	On Time
DELTA	7383	E70	11:00am	Boarding
DELTA	7383	E70	11:10am	On Time
DELTA	166	B7	11:09am	On Time
				Boarding

BE CURIOUS



BE GENEROUS



BE VISIBLE



BE UNFLAPPABLE



BE YOURSELF

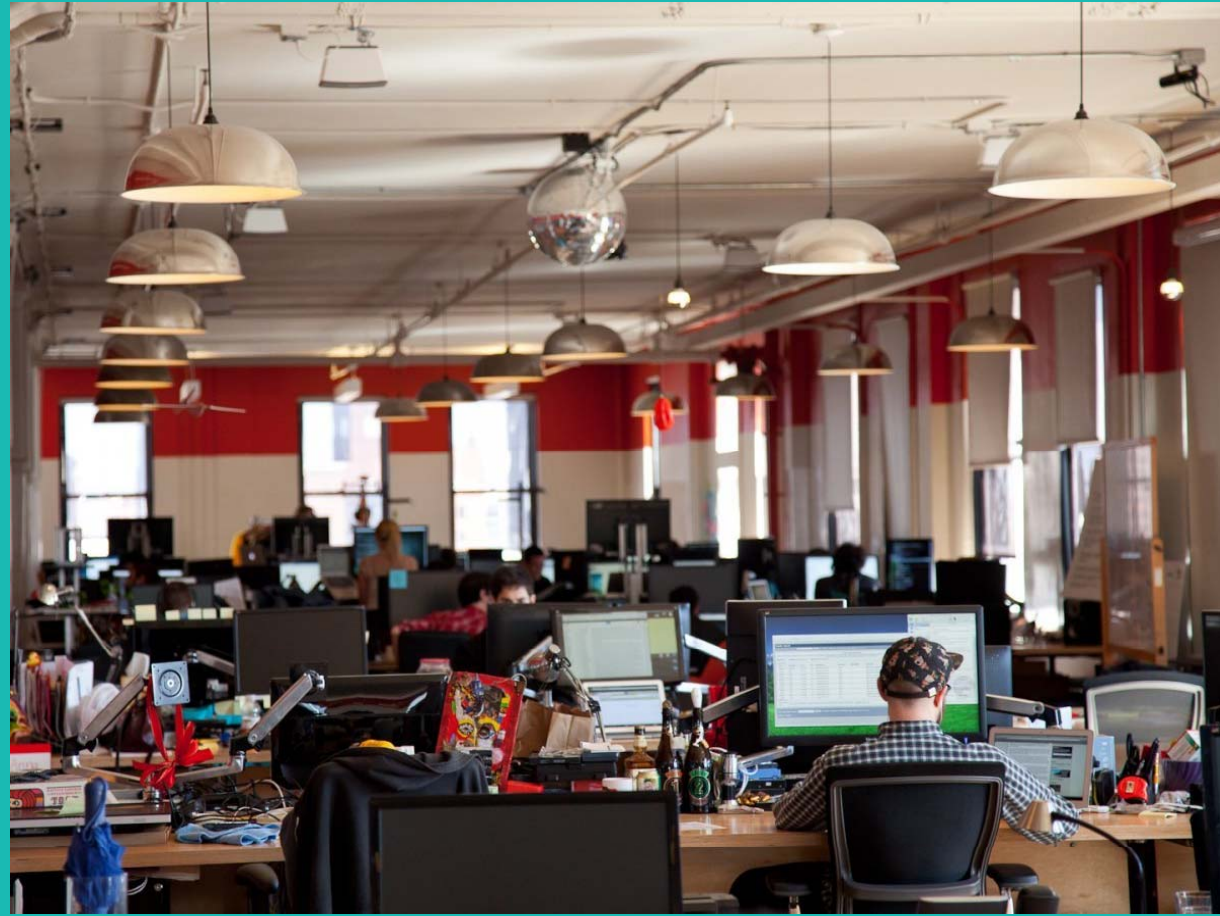


HOW WILL YOU SHOW UP



BRAVE ENOUGH TO SPEAK UP



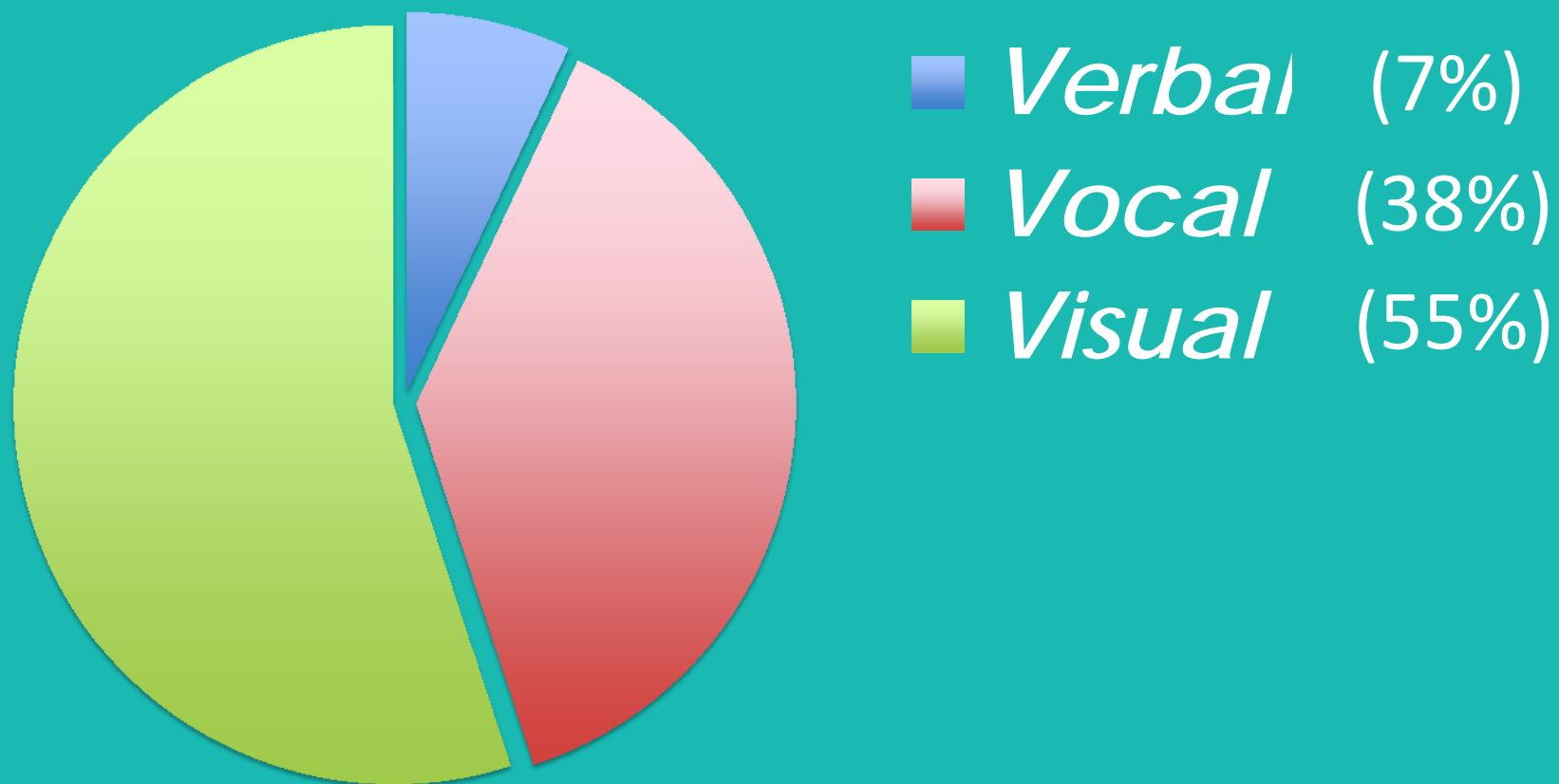


**The quality of your life is
determined by the quality of your
communication.**

SPECTRUM OF COMMUNICATION:



HOW MESSAGES ARE INTERPRETED:



THE COMMUNICATION FUNNEL:



BEWARE: YOUR WORDS!



STRIKE A POWER POSE:



HOW WILL YOU SPEAK UP



BRAVE ENOUGH TO GET INTO ACTION





Action is contagious.

B.R.A.V.E. ZONE:



BOLD



RESILIENT



ACTION-ORIENTED



VULNERABLE



EXPERIENTIAL

CS1 EXPERIENTIAL... talk about LEARN - Learning/isight, novelty, Real-time, Emotional, Action.
Carol Schulte, 5/15/2019

HOW WILL YOU GET INTO ACTION

EXERCISE TIME!





Because I am **brave**, *I will...*

It's time to get your */brāv/* on...

Let's Stay Connected!

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*...because the world needs you to be **brāver** ...*